

Management B.A., International Management



Objectives of the Management Bachelor Programme

	Knowledge / Expertise (academic / practical)	Skills / method competence (academic / practical)	Competences / social and self- competence
All	Understanding the relationships and challenges of a multicultural, mobile and digital economy and society.	Ability to capture complex tasks and develop creative and sustainable solutions.	Self-reflection and faculty of judgment to continuously grow in a dynamic, international working world.
MN	Advanced knowledge of global economic relationships and the effects of digital transformation on business processes, industrial structures and consumers.	Advanced management skills and abilities to apply different problem-solving approaches from economics to design in business practice.	Strong entrepreneurial spirit combined with a focus on innovation and the willingness to assume social responsibility as a manager.



Structure of modules within Management B.A.

Key competencies (all programmes)	7 Modules
Interdisciplinary modules (across programmes)	8 Modules
Programme specific modules	10 Modules
Track specific modules	6 Modules
Individualised modules	3 Modules



Modules of International Management

7 Key competencies (all programmes)

Language Proficiency and Intercultural Sensitivity - WE Academic Writing and Research – PT (Portfolio) Intercultural Communication - PT Project Management - WE Digital Technologies - PT Communication Skills - OE Entrepreneurship - OE

10 Programme specific modules

Basics of Marketing - WE
Management Accounting and Basics of Controlling - WE
Basics of Human Resources Management - WE
Economics - WE
Interdisciplinary Project - PT
Investment and Financing - WE
Orientation Project - PT
Focus Project - PT
Current Issues in Management - PT
Advanced Research Methods Management - pass/no pass*
(*Preparation of an exposé for the bachelor thesis)

8 Interdisciplinary modules

Basics of Business Administration - WE
Accounting and Basics of Finance - WE
Innovation by Design - WE
Basics of Law - WE
Empirical Research and Statistics - WE
Management Concepts - OE (Poster)
Business Planning - PT
Strategy and Organisation - OE (Poster)

3 Individualised module

Student Initiative Project Internship Bachelor Thesis

6 Track specific modules

Internationalisation - WE Innovation Processes - WE International Accounting and Capital Market Communication - WE Digital Business - OE International Business - WE Special Topics in International Management - PT



Modified Architecture of International Management

Key competencies (all programmes) Interdisciplinary modules (across programmes) Programme specific modules Track specific modules Individualised modules									
1. Semester	2. Semester	3. Semester (Abroad)	4. Semester	5. Semester	6. Semester (Internship)	7. Semester			
Language Proficiency and Intercultural	Internationalisation	Intercultural Communication	Investment and Financing	Digital Technologies	Communication Skills	Entrepreneurship			
Sensitivity 4 SWS	3 SWS	3 SWS	3 SWS	3 SWS	3 SWS	3 SWS			
Academic Writing and Research	Basics of Law	Project Management	Innovation Processes	Strategy and Organisation	Student Initiative Project	Advanced Research Methods in Management			
3 SWS	4 SWS	3 SWS	3 SWS	3 SWS		2 SWS			
Basics of Business Administration	Empirical Research and Statistics	Business Planning	International Accounting and Capital Market	International Business	Internship	Current Issues in Management			
4 SWS	4 SWS	4 SWS	Communication 3 SWS	3 SWS		2 SWS			
Accounting and Basics of Balancing	Management Concepts	Economics	Digital Business	Special Topics in International		Bachelor Thesis			
4 SWS	2 SWS	3 SWS	4 SWS	Management 4 SWS					
Innovation by Design	Management Accounting and Basics of Controlling	Interdisciplinary Project	Orientation Project	Focus Project					
3 SWS	4 SWS								
Basics of Marketing	Basics of Human Resources Management								
3 SWS	3 SWS	5 SWS	5 SWS	5 SWS					
30 ECTS / 21 SWS	30 ECTS / 20 SWS	30 ECTS / 18 SWS	30 ECTS / 18 SWS	30 ECTS / 18 SWS	30 ECTS / 3 SWS	30 ECTS / 7 SWS			



Course hours («SWS») across programmes / tracks

Programme (total SWS)	1st	2nd	4th	5th	6th	7th	∑ (without abroad semester)
MM	19 (28)	20 (25)	18 (22)	18 (19)	3 (4)	7 (11)	85 (109)
MN	21 (27)	20 (24)	18 (21)	18 (18)	3 (4)	7 (13)	87 (107)
DE	19 (26)	19 (24)	18 (21)	17 (18)	3 (4)	9 (13)	85 (106)
FT	22 (28)	24 (25)	19 (25)	19 (19)	3 (4)	11 (11)	98 (112)

Programme (track SWS)	1st	2nd	4th	5th	6th	7th	∑ (without abroad semester)
MM	0 (0)	3 (4)	10 (12)	7 (7)	0 (0)	0 (0)	20 (23)
MN	0 (0)	4 (4)	10 (11)	7 (7)	0 (0)	0 (0)	20 (23)
DE	0 (0)	3 (4)	9 (10)	7 (5)	0 (0)	0 (0)	20 (19)
FT	0 (0)	3 (5)	10 (14)	9 (9)	0 (0)	0 (0)	22 (28)

(Course hours before modification)



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Job Perspectives (examples): International Marketing Manager, International Sales Manager, Project Manager, Junior Consultant for Marketing and Strategy, International E-Commerce Manager, Internationalisation and Strategy Manager

"Markets and management – thinking and acting on an international scale"

1. Semester	2. Semester	3. Semester (Abroad)	4. Semester	5. Semester	6. Semester (Internship)	7. Semester
Language Proficiency and Intercultural Sensitivity	Internationalisation	Intercultural Communication	Investment and Financing	Digital Technologies	Communication Skills	Entrepreneurship
Academic Writing and Research	Basics of Law	Project Management	Innovation Processes	Strategy and Organisation	Student Initiative Project	Advanced Research Methods Management
Basics of Business Administration	Empirical Research and Statistical Methods	Business Planning	International Accounting and Capital Market Communication	International Business	Internship	Current Issues in Management
Accounting and Basics of Balancing	Management Concepts	Economics	Digital Business	Special Topics in International Management		Bachelor Thesis
Innovation by Design	Management Accounting and Basics of Controlling	Interdisciplinary Project	Orientation Project	Focus Project		
Basics of Marketing	Basics of Human Resources Management					
30 ECTS / 21 SWS	30 ECTS / 20 SWS	30 ECTS / 18 SWS	30 ECTS / 18 SWS	30 ECTS / 18 SWS	30 ECTS / 3 SWS	30 ECTS / 7 SWS



International Management

